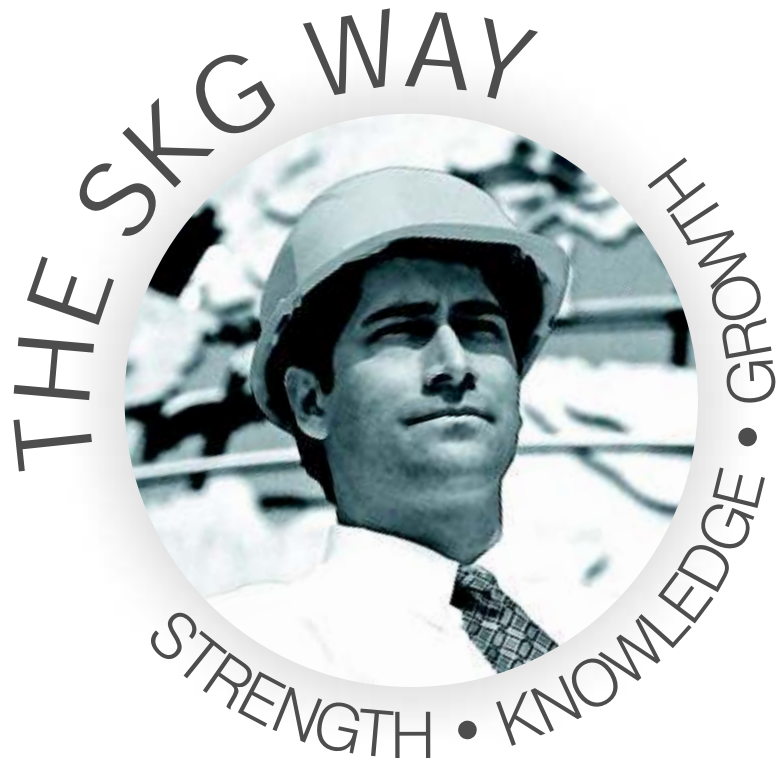




COMMITTED TO THE CORE



GROUP PROFILE

Strength. Knowledge. Growth. That's SKG.



SKG is an entity that 'thinks-works-acts' from the core. Our knowledge is hard earned with over five decades of hands - on industry exposure. Our expertise is multifaceted, and at the same time, aligned to the core objectives of our customers - many of whom acknowledge and appreciate our involvement as partners in their business.

For us at SKG, there can be no other way to work with our customers; but to commit ourselves fully and totally to putting in our best and delivering more than what a customer expects. For this, we constantly need to be on the edge; we constantly go the extra mile to bring our customer the best mix of material, technology, quality and after sales support.

From addressing to the heart of core industries like iron & steel with decades - strong expertise in refractories and industrial installations to emerging as leaders-pioneers in fields as diverse as mining, glass, auto spares to infotech and software solutions, our multifold growth has been guided by a three point mantra that's incidentally part of our name :Strength. Knowledge. Growth.

Committed to the core.



Management



Mr. Anil Kumar Agarwal
Managing Director



Mr. Nitesh Gupta
Executive Director



Mr. Ambuj Agarwal
Director



Mr. Kuldip Kher
Director



Mr. P. Sengupta
Director (Technical)



Mr. P. N. Singh
Director

The SKG Group was founded by the indomitable (Late) Mr. S K Gupta in the early 50's, after his graduation in ceramic technology from Benaras Hindu University (BHU). The tireless spirit and vision of Mr. S K Gupta paved the way for the Group to establish a strong presence on the refractories map of India; touching the heart of India's core industry in Iron & Steel, Cement, Glass, Copper, Minerals, Petrochemicals and allied sectors.

Today, the SKG Group is professionally managed by a dynamic Board of Directors who are accomplished stalwarts in the area of their expertise. From a one-man enterprise to 700-strong business group, we have grown from strength to strength with our commitment to quality, innovation and customer-satisfaction.

With our unique strengths and versatile capabilities, innovations and offerings, the SKG Group has earned the sobriquet of being referred to as the 'supermarket of refractories'. The group's refractory business comprises of manufacturing, sourcing, distribution and a full-fledged Services Department that looks after consultancy, design, engineering and installation.

Excellence to the core.



Manufacturing



The Butibori Unit of the SKG Group is based at a prime land in one of India's fast developing SEZ-zones in the geographical centre of India. The strategic location is blessed with excellent connectivity and the state-of-the-art manufacturing facility. The plant is an ultra modern ISO 9001-2008 certified unit with an installed capacity of 40,000 tonnes per annum and enjoys one of the best infrastructures for manufacture of a wide range of products including Resin-bonded Refractories, Special quality Dense Basic Bricks and Monolithics in both, basic and alumina category. The Unit is fully integrated and equipped with two high temperature tunnel kilns, in-house crushing and grinding facilities and high capacity presses. It specializes in refractory for Cement Kilns and has earned an industry reputation for excellence through Quality, Reliability and Consistency.

Our newly commissioned and highly modernised Raipur Plant in Chhattisgarh State, has an installed capacity of 12,000 MT and specializes in shaped and unshaped refractories. Its core focus is on High Value Qualitative Refractories for Iron & Steel Sector, especially Blast Furnaces at an economical cost.

In keeping with its progressive zeal, the Group has planned another ambitious project at Shadnagar, Hyderabad. After procuring approx. 30 acres of land, basic ground work has started at the project, that will be completed in 3 phases. In Phase I, the Group will manufacture 5000 MT of Calcium Silicate Blocks and Sections, useful in energy conservation. Following which, Phase II & III shall be dedicated to high value insulation, special refractory products and Precast shapes. With completion of the above project, SKG Group will scale new horizons with more Strength, Knowledge and Growth. The best of SKG is on the way!

Resourceful to the core.



Sourcing & Distribution



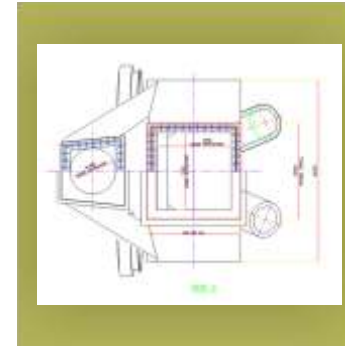
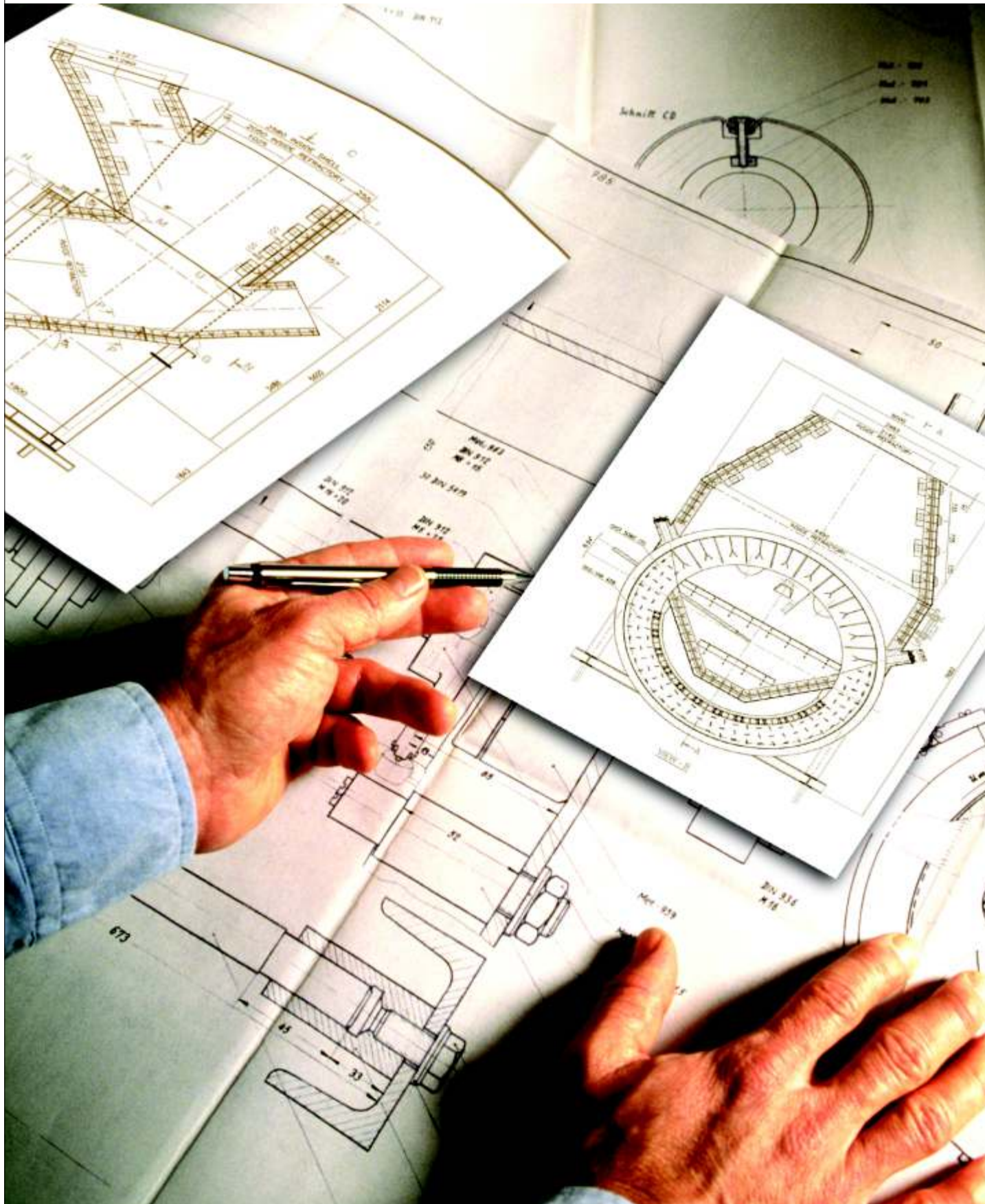
As a market leader offering industrial solutions to the core industry, the SKG Group has remained at the forefront of providing an entire gamut of products and solutions that are relevant to its customers.

Our domain does not stop at providing refractories alone, but extends well beyond the core product to encompass a prolific range of products and services, that are carefully sourced from a reliable network of manufacturers and vendors, who specialise in allied goods like insulation material or castables, for instance.

When sourcing the right product mix for the clients, both the SKG Group as well as its sourcing partners attach prime significance to areas like quality assurance, value-addition and timely schedules.

The Group enjoys long-standing association with its sourcing database who are all lead players in their domain and thus, help the group ensure its customers - the best of both worlds with comprehensive refractory solutions, assured quality and proven results.

Perfection to the core.

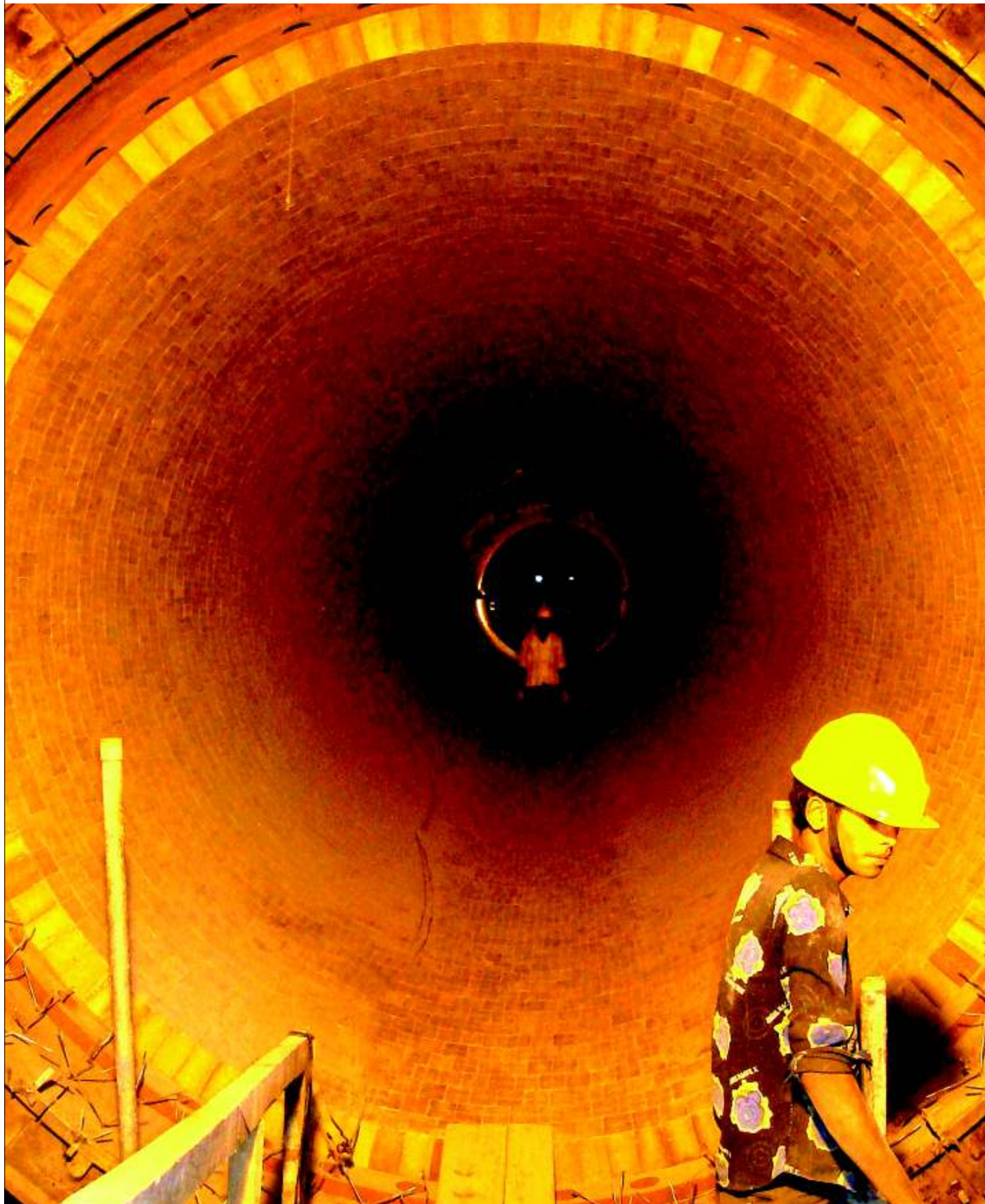


Thanks to its unmatched legacy and focused leadership, the SKG Group is reckoned as a leader in its field with a driving business spirit that beautifully encapsulates its capabilities in three words : DESIGN. SUPPLY. APPLY.

This dictum symbolizes the SKG way as a company that custom-designs refractories to meet a client's specific need and as a group that supplies all the direct and indirect resources connected to the same and operates the said refractories, backed with long-term maintenance and service support.

Naturally, the Design Cell at the SKG Group is fortified by decades of hands-on field experience on one hand, comprising almost the entire core sector groups and on the other hand, it is empowered by the latest technology breakthroughs and innovations. The outcome is "enhancement of overall customer experience" - a quality that every customer is proud to associate with the SKG Group.

Dedication to the core.

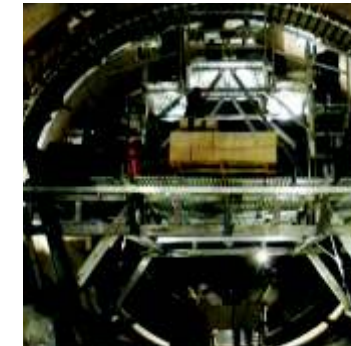


At SKG Group, we are driven by the belief, across the ranks, that we are neither manufacturers nor suppliers, but a solutions-provider. It is this belief that has become a habit and part of the corporate philosophy at SKG Group, which continuously inspires us to gather deeper, wide ranging industry-knowledge and keep ourselves technologically forward in every respect.

Be it refractories or the countless products manufactured or sourced by us, the customer is always assured of a gamut of services that include customised design, complete on-site assistance, turnkey management and reliable after-sales support that dwells from our intensive industry knowhow and interaction at the shop floor levels.

Our constant quest for improvisation and innovation, naturally contributes to our impressive growth and market strength, not only within core business segments; but across every diversified activity we have undertaken over the years and also, across national and international frontiers.

Tech-savvy to the core.



Technology comes first at the SKG Group and our quest for technological excellence goes hand in hand with bringing in the latest domain expertise and quality standards.

At a time, when most small and medium refractories in India use the manual process for installing of refractories, the SKG Group was one of the first to introduce state-of-the-art Automatic Brick Laying Equipment from Brokk Bricking Solutions, USA. The aim being, not only to keep its own teams and facilities up to date with latest technology advances; but to also offer its customers- the benefits of time & cost-savings, higher efficiency and lower wastage ratios. This process is exclusively ISO-certified for ensuring quality and safety in erection work.

In addition to technology, the SKG Group lays a lot of emphasis of constant training and R&D when it comes to empowering its management and task force on making better use of resources, time and technique. Thus, the group has come to propagate and nurture a work culture that thrives on using the 'best practices' aimed at ensuring total customer satisfaction and attaining all round efficiency across production and services.

Values-driven to the core.



HSE Policy

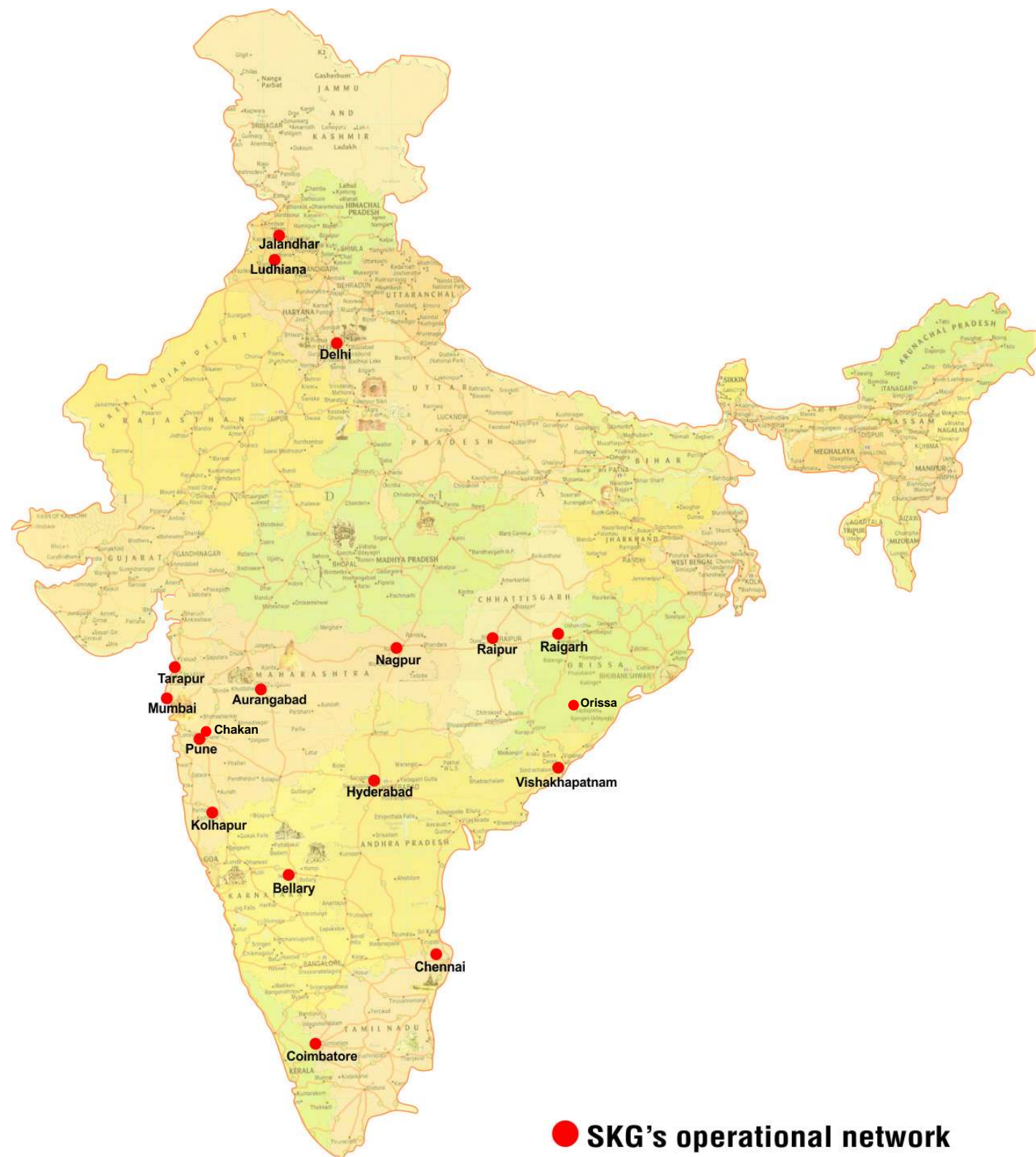


For a business that began as a one-man enterprise, people are central to the growth and development of the SKG Group. The group is committed to the holistic growth and development of its work teams - both at work and beyond. A thoughtful Human Resources policy ably guides the group's employees by giving them an atmosphere of work-place safety, continuous learning through training and development and consistent career growth.

In addition to human resources, the SKG Group has a commitment to environmental protection, which is evident in the group initiatives aimed at energy-conservation, using recycling and environment-friendly practices where possible to undertaking crucial research and development aimed at addressing these core issues. One such landmark moment for the SKG Group came with the development of the path breaking NOCHROME refractories.

Thus, through constant product research and process innovation rooted in practical, day-to-day industry situations, the group takes care of pressing issues like health, safety and environment affecting its workforce, customers and society at large.

Networked to the core.



With its widespread and ever-growing presence of business operations across India, the SKG Group is strategically placed at all major locations connected with the core industry presence. Its solid network and a well established syndicate of business associates provides the necessary foundation for remarkably fulfilling the requirements of national as well as global client base.

Corporate office

- Hyderabad • Mumbai

Manufacturing units

- Ghaziabad • Hyderabad • Nagpur • Raipur

Branches

- Aurangabad • Bellary • Chakan • Chennai
- Coimbatore • Kolhapur • Mumbai • Nagpur • Orissa
- Pune • Raigarh • Raipur • Tarapur • Vishakhapatnam

Service Offices

- Bhilai • Bokaro • Kolkata • New Delhi • Rourkela

Associates

- Chennai • Delhi • Jalandhar • Ludhiana



COMMITTED TO THE CORE

Regd. Office - Hyderabad

7-4, Besides Overbridge, Sanatnagar, Hyderabad 500018.
Phone : +91-40 – 23701757, 23702835 Fax : +91-40– 23701683

Corporate Office - Mumbai

Refractory House, L.B.S. Marg, Kurla (West), Mumbai 400070
Phone : +91-22 –66659999 Fax : +91-22 –66659900
Email : info@skgrl.com Web : www.skgrl.com